



## Do you want to learn how Microsoft .NET can help you?

We can help.

Microsoft's .NET platform is an exciting and powerful development environment that will help you drive sales, increase productivity and lower your development costs. We want to show you how. We have built a 1 day workshop that will walk you through the benefits of .NET, the future roadmap for the platform and what it will mean to your business and industry. The workshop covers the following topics using case studies, discussion and samples:

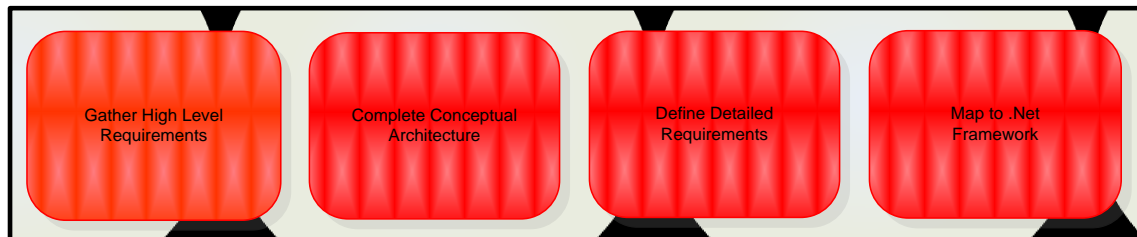
- .NET overview
- Where is this technology going
- Elements of the Business Value – The "R" in ROI
- The investment required – The "I" in ROI

## Is .NET your strategic direction?

We can help.

If you've made the decision that the .NET platform is a strategic component of your future direction and you want to make sure you are building your application to stand up to the scrutiny of your customers and the industry we can help.

Our **.NET Development Launch** initiative will position you to gain the most out of the .NET Framework, ensuring your application can grow with your customers and industry.



Through the **.NET Development Launch** we help you map your requirements to the .NET Framework, providing your team with a roadmap they can follow through to the completion of the application.

## Are you currently building a .NET application?

We can help.

We have built a suite of Quality Assurance tools specifically geared to development on the .NET platform. Included in this suite is the **Agora Exception Tracker**, **Agora Issues Tracker** and Code Generating tools that help generate error-free code efficiently, focusing your team on the functionality that differentiates you from your competition.

These tools are built to support a QA process and testing methodology committed to reducing the long-term maintenance requirements and support, as well as ensuring your application can grow and adapt as your industry evolves. We have used these tools and techniques to help past customers achieve significant development efficiencies and we can help you do the same.





## Do you want to learn how .NET can help you?

### **What is .NET**

“.NET technology provides the ability to quickly build, deploy, manage, and use connected, security-enhanced solutions with Web services. .NET-connected solutions enable businesses to integrate their systems more rapidly and in a more agile manner and help them realize the promise of information anytime, anywhere, on any device.”

- Microsoft Corporation

### **What it means to you**

The .NET platform will provide you with faster development cycles, streamlined maintenance and support and the ability to grow and evolve with your industry and market. The .NET platform provides ISVs with the ability to write applications that leverage multiple user interfaces, applications that can connect to centralized data or business processes and applications that can be upgraded on the fly.

### **We can help**

We want to help you better understand the .NET platform and how it can help your organization. We offer a 1 day workshop on .NET and its business value. The workshop agenda is as follows:

#### **.NET Overview**

- The business problems that need to be solved - Interoperability of applications, communication with multiple internal and external stakeholders and speed of application development and deployment
- How Web Services and Microsoft .NET address these issues

#### **The Future of the Technology**

- What is the Road Ahead for Microsoft .NET
- 64 Bit computing
- Smart Client Computing

#### **Elements of Business Value – The “R” in ROI**

Discussion of the key potential business benefits of Web Services and their applicability to your environment:

- Lower IT and operating costs
- Drive more sales
- Integrate better with customers

#### **The Investment Required – The “I” in ROI**

Discussion of the costs involved in developing and implementing Web Services in your environment:

- Hardware and software requirements
- Network requirement and operational costs
- Monitoring requirements
- Training





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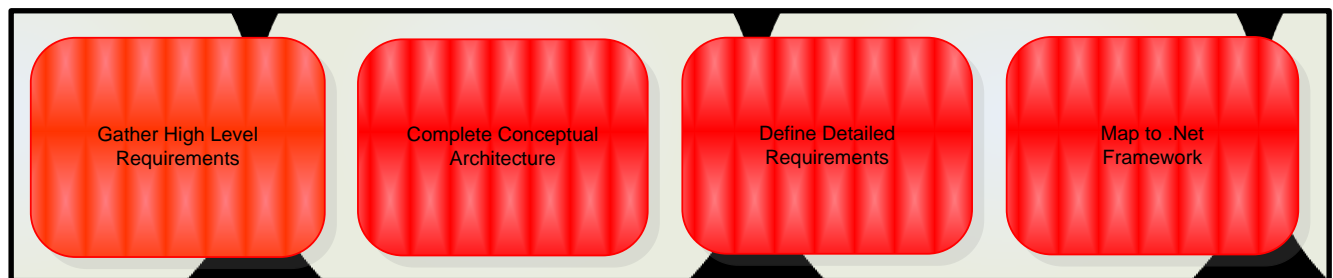
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### **Getting Started - How to go from here to there**

Whether you are re-writing an existing Microsoft application, enhancing a current product, porting an application from another platform or building a product for the first time, the first steps are essentially the same... planning and design.

Our **.NET Development Launch** provides your organization with the roadmap to build a powerful .NET application. We work with you to document your requirements and use this understanding to build a conceptual architecture and a plan for making your ideas a reality.

The .NET Development Launch includes the following four phases:



At the completion of the .NET Development Launch we will deliver to you the following documentation:

*Project Vision/Scope* – This document outlines the vision of the organization and the scope of the current effort as discovered during the High Level Requirements gathering. It also highlights design decisions, known risks and the team responsibilities.

*Conceptual Architecture* – this architecture is a first look at how the High Level Requirements can be achieved using the .NET Framework and tools. We use this first design to identify technical challenges, key components, hardware and licensing requirements, expected effort and skill requirements.

*Detailed Business Requirements* – this document outlines in greater detail the requirements of the business and this application.

*Map to .NET Framework* –This document outlines the roadmap for delivering the functionality outlined in the detailed business requirements using .NET. We review the conceptual architecture and make modifications as needed based on the refined business requirements.

We can help your organization take advantage of the power and versatility of the .NET Framework. We look forward to speaking with you about your specific requirements. Contact us at (416) 304-1338 x11 to set up a time to meet and discuss how we can help.





## **Are you currently building a .NET application?**

We can help.

### **Our Development Team**

We have an experienced team of architects, developers, QA managers, testers and project managers available to augment your team and help you achieve the results in the timeframe you require. We can work in our development environment or as members of your team on-site.

### **Effective Development - The Agora QA Suite**

In support of our development team we offer your organization a suite of tools that can greatly improve the efficiency of your development team during the development of your .NET application.

#### ***The Agora QA Suite***

##### **Agora Exception Tracker**

One of the most exciting additions to our toolkit is the Agora Exception Tracker. The Exception Tracker was written as an extension to the Microsoft Exception Management Block. Now a standard component in every application we write, the Agora Exception Tracker has the capability of publishing exceptions from an application to a web service, to the Windows Event Log, to a text file, or as email.

We will license the use of this tool to assist your organization with your development, improving your development team's efficiency.

##### **Agora Issues Tracker**

The Agora Issues Tracker is used primarily to report issues and defects in the application during the development process. The Issues Tracker has customized work flow and sophisticated resolution tracking.

##### **Code Generators**

We have built code generating tools to assist with the development of Stored Procedures and Middle Tier Classes, reducing the possibility of errors and focusing your development team on the important tasks of building the business rules and User Interface.

#### ***Our Quality Assurance Process***

Our Quality Assurance Process is at the core of the suite of tools described above. Through iterative testing and effective management of issues, exceptions and defects we can improve the efficiency and effectiveness of the development team. The goal is to reduce the impact of defects on the final product that will be shipped to your customer.

